



Do you have the right people and tools to support your rapid growth?

Hans Eckman provides transitional management and consulting for growing companies. Hans specializes in streamlining operations, automating information management, and getting the right information to the right people to support better decisions. Contact Hans Eckman today to learn how he can help take your company from good to great.

- ◆ Business Process Optimization
- ◆ Executive Dashboards
- ◆ Software Prototyping/Feasibility
- ◆ Systems Development
- ◆ SDLC Implementation
- ◆ Strategic Planning
- ◆ Outsourcing Management

New Software Platform Yields Growth and Customer Retention



Market Velocity provided managed trade-in programs for companies.

- Hans moved clients from custom trade-in sites to a centralized, configurable web application to leverage functionality across clients.
- The new platform reduced development time for new client sites by 80% and new client promotions by 90%.
- Client cost decreased by 40%, while profit margin increased by 135%.

"Hans is a rare star... one of those exceptionally gifted people who can perceive and interpret business requirements, articulate them into a well crafted and easily understood business plan, and effectively oversee the implementation of business systems." -- Don Otto, CTO, Market Velocity, Inc.

Spiderwear's System Delivers Circuit City Uniform Business

Hans Eckman delivered an ordering and inventory management system which Spiderwear can leverage for all customers.

- Spiderwear was able to fulfill 8 times as many orders with the same staff.
- Use of the system resulted in zero fulfillment errors or omissions in 2007.
- System allowed Spiderwear to serve Circuit City's 40,000 employees in 600 stores without significant staff increases.

"The system that S&K built for us has paid for itself within the first year of operation. Our company will continue to reap the benefits as we scale our services to meet increased demand." -- David Solomon, COO, Spiderwear



Get the Most Value from Your People, Systems, and Processes



Hans Eckman has a strong history helping companies align operations and systems with strategic goals.

- Streamlined setup for Voicecom's partner program, reducing launch time from 30 days to 3 days.
- Deployed a safety management system used by Home Depot's 400 safety managers and over 1,500 stores.
- Co-developed a hybrid SDLC for US staff who needed to work with diverse clients and xpanxion's CMM Level 4/ISO 9001:2000 processes in India.

"Hans Eckman is an exceptionally capable and professional individual with multiple skill sets and would be a valuable asset to any prospective employer." -- Ralph B. Hawkins III, VP National Sales, Premiere Global Services